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## **PRIJAVA ZA REKTOROVU NAGRADU ZA POSEBNE NATJECATELJSKE USPJEHE POJEDINACA ILI TIMOVA**

### **Natjecanje:**

28. međunarodno studentsko natjecanje Willem C. Vis Moot iz međunarodne trgovačke arbitraže  
(*Willem C. Vis International Commercial Arbitration Moot*)

### **Tim:**

Tim Pravnog fakulteta Sveučilišta u Zagrebu u sastavu: Lucija Aralica, Doris Ganić, Erik Osmanović,  
Ana Škiljan, Marta Telebuh i Anamarija Vitlić

### **Konkurencija:**

389 timova iz čitavoga svijeta, uključujući većinu najuglednijih svjetskih sveučilišta

### **Uspjeh:**

- nagrada za jedan od 22 najboljih podnesaka za tužitelja (*Pieter Sanders Award Best Memorandum for Claimant, Honourable mention*) – 5% najboljih na svijetu
- 77. mjesto na usmenom dijelu natjecanja – 20% najboljih na svijetu

### **Opis:**

Willem C. Vis Moot iz međunarodne trgovačke arbitraže jedno je od dva najveća pravna studentska *moot* natjecanja na svijetu i najveće *moot* natjecanje iz područja privatnoga prava. O njegovoj važnosti svjedoči okolnost da ga UNCITRAL redovito spominje u svojim izvješćima Glavnoj skupštini Ujedinjenih naroda.

Studenti se natječu u zastupanju klijenata u imaginarnom predmetu iz međunarodne trgovačke arbitraže. To podrazumijeva detaljno upoznavanje s arbitražnim pravom i pravom međunarodne kupoprodaje robe, osobito UNCITRAL-ovim Model zakonom o međunarodnoj trgovačkoj arbitraži iz 1985. te Konvencijom Ujedinjenih naroda o ugovorima o međunarodnoj prodaji robe iz 1980.

Pripreme za natjecanje traju od početka listopada do travnja, pri čemu se od boljih timova očekuje neprekidna, šestomjesečna priprema. Studenti se natječu u pisanju podneska za tužitelja i tuženika te usmenom zastupanju tužitelja i tuženika pred panelom od tri arbitra. Zbog COVID-19 pandemije, usmeni dio natjecanja se održao putem aplikacije Zoom.

Natjecanje se odvija na engleskom jeziku. Sudjelovanje se smatra iznimno prestižnim u arbitražnim krugovima zbog toga što je natjecanje maksimalno oblikovano po uzoru na pravu arbitražu. Na natjecanju sudjeluju najuglednija sveučilišta iz čitavoga svijeta.

### **Razlog za dobivanje Rektorove nagrade:**

Studenti su zaslužili Rektorovu nagradu jer su se plasirali među 5% najboljih timova za podnesak za tužitelja te 20% najboljih timova u usmenom dijelu natjecanja.

Takav uspjeh je posljedica šestomjesečnog zalaganja tijekom kojega su naučili pretraživati pravne izvore, sastavljati pisane podneske, timski surađivati i usmeno izlagati pravne argumente na engleskom jeziku.

Osobito valja istaknuti da su se studenti pripremali usred COVID-19 pandemije. Studenti su se natjecali *online*, premostili sve prepreke i postigli odličan rezultat.

### **Dokazi i privici:**

1. Slika koja potvrđuje da je tim dobio nagradu za jedan od 22 najboljih podnesaka za tužitelja
2. PDF dokument koji potvrđuje 77. mjesto na usmenom dijelu natjecanja



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## APPLICATION FOR THE RECTOR'S AWARD FOR SPECIAL COMPETITION SUCCESSSES OF INDIVIDUALS OR TEAMS

### **Competition:**

28th international student competition Willem C. Vis International Commercial Arbitration Moot

### **Team:**

Faculty of Law, University of Zagreb, in particular: Lucija Aralica, Doris Ganić, Erik Osmanović, Ana Škiljan, Marta Telebuh and Anamarija Vitlić

### **Competition:**

389 teams from all over the world, including the? most prestigious universities

### **Success:**

An award for the memorandum for Claimant, among 22 best teams (*Pieter Sanders Award Best Memorandum for Claimant, Honourable mention*)<sup>1</sup> – best 5%

77th place in the oral part of the competition – best 20%

### **Description:**

The Willem C. Vis International Commercial Arbitration Moot is one of the two biggest competitions for law students in the world and the biggest moot competition in the field of private law. Its importance can be seen from the fact that it is regularly referenced by the UNCITRAL in its reports to the General Assembly of the United Nations.

The students compete in representing clients in a hypothetical international commercial arbitration case. The students are supposed to master the international arbitration law and the international sale of goods law, especially the UNCITRAL Model Law on International Commercial Arbitration from 1985 and the United Nations Convention on Contracts for the International Sale of Goods from 1980.

The preparations for the competition last for six months, from the beginning of October until April. Better teams prepare continuously during that period. The students compete in writing memoranda for both parties in arbitration – claimant and respondent – and in representing those parties orally in front of a three member arbitrators' panel. Due to the COVID-19 pandemic, the oral part of the competition was held exclusively online, by using Zoom platform.

The language of competition is English. Since Vis Moot mirrors real arbitral proceedings as much as possible, the participation in the competition is highly prestigious in arbitration circles and the most prominent universities are taking part.

### **Reasons for deserving the award**

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<sup>1</sup> <https://www.vismoot.org/28th-vis-moot/>


Students deserve the Rector's Award because they are among 5% of teams who got an award for the memorandum for claimant and because they are among 20% best teams in the oral part of the competition.

Such success is a product of their six months long preparation during which they learned to research legal sources, write memoranda, work in a team and orally present legal arguments.

Especially laudable is the fact that the competition was held during the COVID-19 pandemic. Despite all the adversities, the students prepared and competed online and achieved an excellent result.

**Exhibits and attachments:**

1. An image which confirms the award for the memorandum for Claimant, among 22 best teams
2. A PDF document which confirms 77th place in the oral part of the competition



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**Association for the Organisation and Promotion of the  
Willem C. Vis International Commercial Arbitration Moot**  
Verein zur Veranstaltung und Förderung des Willem C. Vis International Commercial Arbitration Moot

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**Vienna, 28 April 2021**

## ***University of Zagreb***

### **Oral arguments: Teams**

In each of the four arguments the three arbitrators graded the four oralists (two for each team) on the basis of a score of a maximum of 100 points for each of the oralists. Therefore, each team could gain a maximum of 200 points from each individual arbitrator in each of the four arguments, or a total of 2400 points in all.

A total of 389 teams took part in the oral arguments. The highest team score was 2212. As against the range of scores achieved, the 75th percentile was at 2084 (98th place scored 2084), the 50th percentile was at 1990 (195th place scored 1990), and the 25th percentile was at 1872 (290th place scored 1872).

University of Zagreb was **77th** with a score of **2097**.

### **Oral arguments: Individuals**

To be eligible for the award as best oralist a participating student had to argue at least once for claimant and at least once for respondent. 691 students fulfilled this requirement. The total score that student had earned in the two, three or four arguments in which he or she participated was divided by the number of arguments to determine the ranking. The highest possible score was, therefore, 300.

The top 10% of those students who were eligible received for this award received an Honourable Mention. The highest score was 283.5. As against the range of scores achieved, the 75th percentile was at 240.5, the 50th percentile was at 254.5, and the 25th percentile was at 264.13.

## **Memoranda**

The memoranda for claimant and the memoranda for respondent were sent to more than 400 different readers for ranking. Each team's memoranda was sent out to at least four different readers in different groupings of four. Each reader received four memoranda for claimant in December and in late January the four memoranda for respondent in reply. The readers were asked to rank the four memoranda in order of merit. These rankings determined which claimant and respondent memorandums were sent to another group of readers who ranked them in order of merit. Each member of the jury for the memoranda for claimant received fifteen memoranda so that each memorandum was read by five members of the jury. The same procedure with a different jury was followed for the memorandum for respondent. The collective judgment of those two different juries determined the winners in the two categories of memoranda.

The average rankings of the memoranda prepared by the team from University of Zagreb by the readers in the first round were:

**Claimant: 1.6**

**Respondent: 2.2**

Those ranking memoranda in the first round were invited (but not required) to provide feedback. Many but not all did in fact provide feedback.

## **Coaches Recognition**

The Certificates of Recognition and Appreciation are also available for download for registered Coaches.

## **Thank you**

The moot is a competition only because it has to be, not because it wants to be. We do not like the fact that releasing the results will bring disappointment to some,

because we genuinely believe that simply by participating each student has won.

It may take some time before participants are fully able to recognise the skills and attributes they have developed through this experience. We can all immediately agree, however, that it has been a fun experience, and strongly encourage you to support the next generation of Mooties from University of Zagreb and to eventually come back to Vienna as coach or arbitrator.

We would like to once again extend our thanks to the team members and coaches who participated in the 28th running of the Vis Moot. It is your enthusiasm and hard work that makes the Moot the experience that it is.

We look forward to seeing at future Moots.

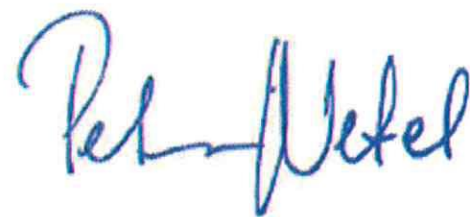
Regards,



Prof. Dr. Christopher Kee



Prof. Dr. Stefan Kröll



Mag. Patrizia Netal

# Pieter Sanders Award Best Written Memorandum for Claimant



## Honourable Mentions

*In alphabetical order*

Columbia University  
Dr Ram Manohar Lohiya National Law University  
Humboldt University  
Lomonosov Moscow State University  
National Law University Odisha  
Singapore Management University  
Sofia University St. Kliment Ohridski  
The University of Queensland  
University of Amsterdam  
University of Basel  
University of Cologne  
University of Hamburg  
University of Lucerne  
University of St. Gallen  
University of Sydney  
University of the State of Rio de Janeiro  
University of Vienna  
University of Zagreb  
University of Zurich

## Prevailing Team

Aarhus University

## Runner-Up

University of Bern

## Second Runner-Up

University of Turku